

Industrial Property as a key factor in the Security and Defense industry

Luis Sanz Tejedor

Head of Applied Mechanics Patent Area
Spanish Patent and Trademark Office

It is very difficult to find any technical field where the IPR's are not taken into account. Nanotechnology (with its broad technical coverage) is not different. Industrial Property Rights have become a cornerstone of any R&D and Commercial strategy. In the process of internationalization every company must prepare a thorough strategy to make the best out of their investment, any conflict on IPR's can weak the project and eventually stop it. It is no surprise how competing companies fight their way out into the markets using IPR's either as a defensive or attacking weapon. In the

Technology Transfer process, when the knowledge travels from laboratories to markets IPR's are regarded as one of the key elements to accomplish such journey but more often than not they are used to put a spoke in somebody else's wheel in the name of priority. IP also brings new perspectives to R&D as patent protected cross-border technologies are public, standard, classified and structured. A better knowledge of IPR's legal basis can help to strengthen the companies position in the market.